
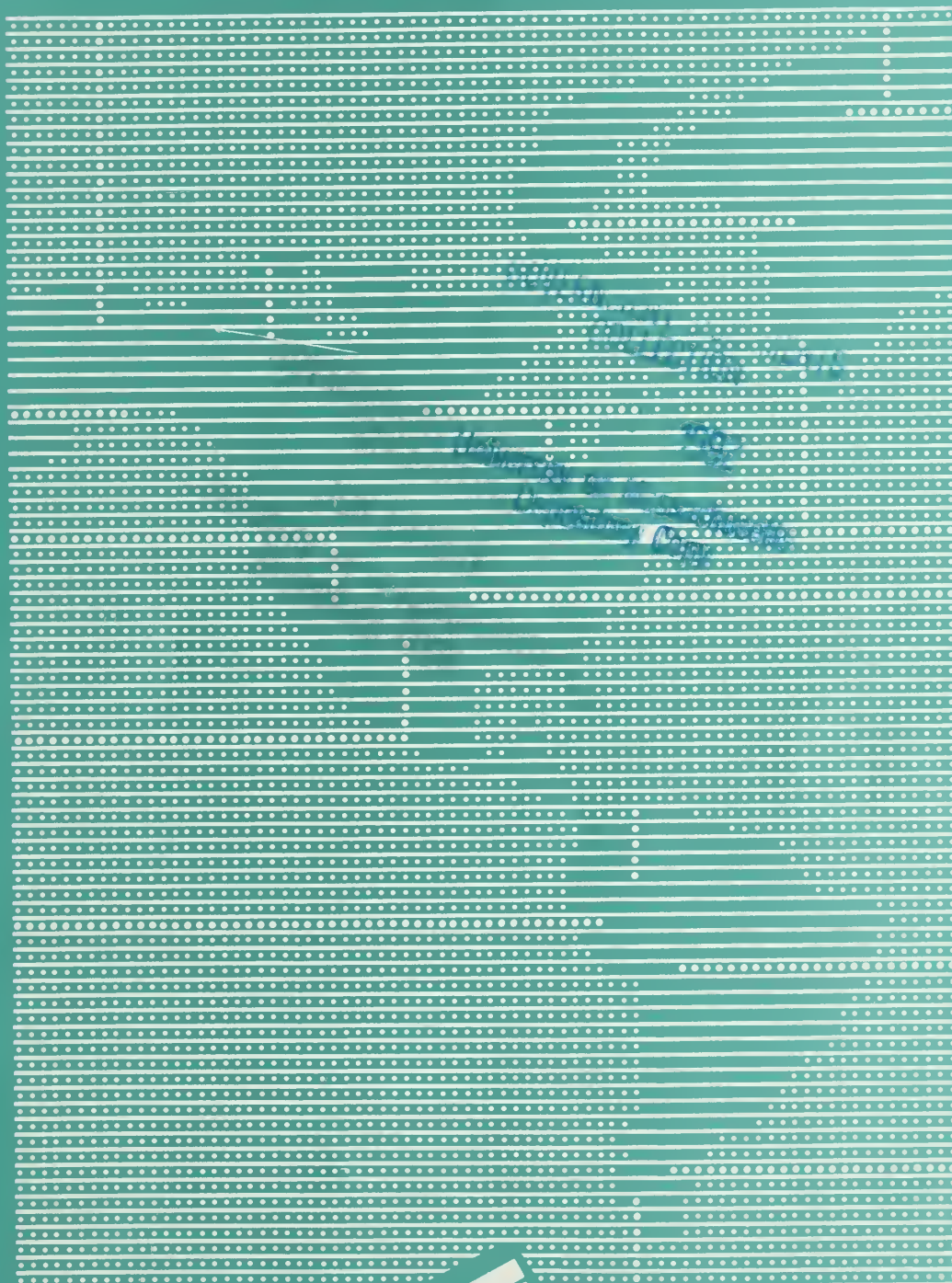


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EXPORT 90's

MASSACHUSETTS OFFICE OF INTERNATIONAL TRADE

The Massachusetts Office of International Trade was established in January, 1984 to address the exporting needs of Massachusetts firms. The Office is a not-for-profit agency that assists Massachusetts companies at no charge to the company.

The primary objective of the Massachusetts Office of International Trade is to work with small and medium sized Massachusetts companies to assist them in entering an export market for the first time or to help them increase their export sales. Towards this end, the Office provides one-on-one corporate counseling, has led numerous overseas trade missions, has attended international trade shows accompanied by Massachusetts companies and actively develops international contacts and trade leads. The Office also has available an export database which provides contacts in overseas markets to assist Massachusetts companies in their export promotion. If you would like your company to be entered into our database, please complete the questionnaire at the back of the directory.

The Office has published the *Massachusetts International EnviroTech Directory* as part of our mission to promote the Massachusetts environmental and energy industry internationally. The Office is the first contact for international companies when they are interested in identifying Massachusetts companies within the environmental and energy industry for licensing agreements, international distribution, or strategic partnerships.

For further information, please contact:

Massachusetts Office of International Trade
100 Cambridge Street, Suite 902
Boston, MA 02202 USA
Tel: (617) 367-1830
Fax: (617) 227-3488
Telex: 5101012536

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The *Massachusetts International EnviroTech Directory* is the result of careful preparation and industry research. However, due to the scope of the Directory, the Massachusetts Office of International Trade cannot assume liability for the correctness of the listings or for the information on which the listings are based. The Office does not assume and therefore disclaims any liability to any party for any loss or damage caused by errors or omissions in this directory, whether such errors result from negligence, accident or any other cause.

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INDUSTRY OVERVIEW

Massachusetts is the location of many of the United State's premier environmental and energy companies. These firms provide a wide array of goods and services including consulting on environmental and energy policy issues, designing and engineering alternative energy projects, testing air, water and soil samples and manufacturing pollution control and monitoring equipment.

Massachusetts environmental and energy companies have experienced strong growth in the 1980's and are expected to continue to expand in the coming decade. Innovative companies are continually being spun-off from existing firms and local universities. In addition, many firms from outside Massachusetts have chosen to locate here because the state is a world center for basic and applied research, new product development, and entrepreneurship. Companies in Massachusetts are well-positioned to serve markets in Canada, Europe and Asia.

A strong and dynamic financial community, including one of the largest concentrations of venture capital firms in the United States, stand ready to help finance new environmental and energy enterprises and technologies.

State government is strongly committed to supporting the development of energy and environmental companies. The Commonwealth has developed far reaching policies and programs in areas such as source reduction, recycling, hazardous waste clean-up, water pollution prevention, cogeneration and conservation that have helped the companies in Massachusetts develop state-of-the-art environmental and energy products and services. In addition, the state has used its financial resources to help spur environmentally sound industrial development.

With its 129 public and private college, Massachusetts has the highest concentration of institutions of higher learning of any state in the country. These institutions attract over 400,000 students per year, a great portion of whom choose to remain in the state after completing their studies. Many of these institutions such as Harvard, the Massachusetts Institute of Technology, the University of Massachusetts, the University of Lowell, Northeastern and Tufts, offer specialized engineering and technical training needed by professionals in the environmental and energy fields.

Research centers such as the Energy and Environmental Policy Center at Harvard University, the Center for Environmental Management at Tufts, the Urban Harbors Institute at the University of Massachusetts, Boston, Woods Hole Oceanographic Institute, and the soon to be completed Source Reduction Institute at the University of Lowell conduct much of the cutting edge research in the fields of energy and the environment.

INDEX OF ENVIRONMENTAL AND ENERGY COMPANIES

Massachusetts International Envirotech Directory Categories

Air
Asbestos
Banking
Biotechnology/Bioremediation
Cleanup Services
Construction
Consulting
Energy
Engineering/Science
Environmental
Hazardous Waste
Insurance
Legal
Manufacturing
Recycling
Sales/Distributor
Solid Waste
Testing Services/Laboratories
Transportation
Waste Disposal
Water/Wastewater



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Air Purator Corporation
Air Quality Consultants, Inc.
Alliance Technologies Corporation
Arthur D. Little
Asbestos Abatement Services, Inc.
B.G. Wickberg Company
Bard, Rao & Athanas Consul. Engineers
Briggs Associates, Inc.
Bruel & Kjaer Instruments
Camp Dresser & McKee Inc.
Certified Engineering & Testing Co.
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Clean Harbors Inc.
Comings Consulting, Inc.
Con-Test, Inc.
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Dames & Moore
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Goldman Environmental Consultants
Groundwater Technology, Inc.
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Hygienetics, Inc.
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Olde Boston Environmental Assoc.
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Progencon, Inc.
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Sane Energy Solutions, Inc.
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Stowe Engineering Corp.
Tellus Institute, Inc.
Testwell Craig Labs of Mass. Inc.
The Badger Company, Inc.
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Thermo Environmental Instruments, Inc.
Thermo Instrument Systems, Inc.
Tighe & Bond, Inc.

United Engineers & Constructors
Utility Supply
Weather Energy Systems, Inc.

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Hygeia Inc.
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Safe Environment of America, Inc.
Storch Associates
Testwell Craig Labs of Mass. Inc.
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BIOREMEDIATION**

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Weather Energy Systems, Inc.
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Wood Recycling Inc.
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N.E. Environmental Technology Corp.

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INSURANCE

Arthur D. Little

LEGAL

The BSC Group
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Andover Controls Corporation
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Conants Control Inc.
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Dennis K. Burke, Inc.
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Gloucester Co., Inc.
Groundwater Technology, Inc.
HNU Systems Inc.
Hoyt Corporation
Ionics, Incorporated Instruments Div.
Krofta Engineering Corp.
Leak Detection Systems
Lubrx Products Inc.
Memtek Corporation
Mobil Solar Energy Corporation
Pelican Environmental Corp.
Prosys Corporation
Riley Consolidated, Inc.
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Safety Strategy, Inc.
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Spire Corporation
Tecogen, Inc.
The Foxboro Company
Thermaflo
Thermo Electron Corp.
Thermo Environmental Instruments, Inc.
Thermo Instrument Systems, Inc.
Thermo Jarrell Ash Corp.
Thermo Process Systems
Titeflex Industrial Americas
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Utility Supply
Ware River Power Corp.
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Weather Energy Systems, Inc.
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RECYCLING

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Brockton Iron & Steel Co.
Camp Dresser & McKee Inc.
Chem Cycle Corporation
Clean Harbors Inc.
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Con-Test, Inc.
E&A Environmental Consultants, Inc.
E.L. Harvey & Sons, Inc.
Earthworm, Inc.
ECOS Water Conservation Systems
Environmental Resins LTD
G&S Mill
Horsley Witten Hegemann, Inc.
Koch Membrane Systems
Lubrx Products Inc.
Mabbett, Capaccio & Associates Inc.
Maguire Group, Inc.
Metcalf & Eddy
Metropolitan Waste Equipment Inc.
New England CRInc
North Shore Recycled Fibers
Plastican, Inc.
R.W. Beck and Associates
Recycled Wood Products, Inc.
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Sane Energy Solutions, Inc.
Sanford Ecological Services, Inc.
Service Station Maintenance Corp.
Thermaflo
Thermo Electron Corp.
Thermo Energy Systems Corp

SALES / DISTRIBUTOR

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Calfran International
Dennis K. Burke, Inc.
ECOS Water Conservation Systems
Energy Federation
ETA Associates, Inc.
Jennian Enterprises
Mass Save
Metropolitan Waste Equipment Inc.
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Sane Energy Solutions, Inc.
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Fair Share Development Corp.
Franklin Environmental, Inc.
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies, Inc.
Hygeia Inc.
Hygienetics, Inc.
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Toxikon Corp.
Union Carbide/Unison Group
United Engineers & Constructors

TRANSPORTATION

Arthur D. Little
Charles River Associates
Clean Harbors Inc.
Dennis K. Burke, Inc.
Dennison Oil, Inc.
Edward and Kelley
Franklin Environmental, Inc.
HMM Associates, Inc.
Maguire Group, Inc.
Metropolitan Waste Equipment Inc.
R.W. Beck and Associates
Rizzo Associates, Inc.
Service Station Maintenance Corp.
Stone & Webster Engineering Corp.
Thermo Electron Corp.
Triumverate Environmetnal, Inc.
Union Carbide/Unison Group
Vanasse Hangen Brustlin Inc.

WASTE DISPOSAL

A/A Manufacturing
Arthur D. Little
Avon Fibre Corp.
Camp Dresser & McKee Inc.
Clean Harbors Inc.
ClearAir Control Corp.
Daylon Consulting Group, Inc.
Dennison Oil, Inc.
E.L. Harvey & Sons, Inc.
ERM, New England, Inc.
G&S Mill
Groundwater Technology, Inc.
Horsley Witten Hegemann, Inc.
Mabbett, Capaccio & Associates Inc.
Mason Associate Environmental Services

Metcalf & Eddy
Metropolitan Waste Equipment Inc.
R.W. Beck and Associates
Recycled Wood Products, Inc.
Resources Control, Inc.
Service Station Maintenance Corp.
Testwell Craig Labs of Mass. Inc.
Triumverate Environmetnal, Inc.
Union Carbide/Unison Group
Westinghouse Environmental & Geo

WATER / WASTEWATER

A/A Manufacturing
Action Environmental, Inc.
Alliance Technologies Corporation
American Environmental Laboratories
Anderson-Nichols & Co. Inc.
Andover Controls Corporation
Applied Geosystems
Arthur D. Little
Asahi / America
Associated Environmental Scientists
Bard, Rao & Athanas Consul. Engineers
Beals and Thomas, Inc.
Boston Irrigation Supply Co.
Briggs Associates, Inc.
Calfran International
Camp Dresser & McKee Inc.
Certified Engineering & Testing Co.
CH2M Hill
Chas. T. Main, Inc.
Chem Cycle Corporation
Chemcon, Inc.
Clean Harbors Inc.
Con-Test, Inc.
CONAM / Arnold Greene Labs
Conants Control Inc.
Cortell Associates
D.L. Maher Co.
Dames & Moore
Daylon Consulting Group, Inc.
Dennison Environmental, Inc.
DMC Engineering Inc.
E&A Environmental Consultants, Inc.
Ecological Engineering Assoc.
ECOS Water Conservation Systems
ENSR Consulting and Engineering
ERM, New England, Inc.

ETA Associates, Inc.
F.A.B.E. Inc.
Fair Share Development Corp.
Goldman Environmental Consultants, Inc.
Groundwater Technology, Inc.
GZA GeoEnvironmental Technologies, Inc.
HMM Associates, Inc.
Horsley Witten Hegemann, Inc.
Hygienetics, Inc.
IEP
Ionics, Incorporated Instruments Div.
Koch Membrane Systems
Krofta Engineering Corp.
Kurz Associates, Inc.
Mabbett, Capaccio & Associates Inc.
Maguire Group, Inc.
Mason Associate Environmental Services
Memtek Corporation
Metcalf & Eddy
Olde Boston Environmental Assoc. Inc.
Pequod Associates, Inc.
Proslys Corporation
R.W. Beck and Associates
Rackemann Environ. Services, Inc.
Rizzo Associates, Inc.
Romicon, Inc.
Safety Strategy, Inc.
Sanborn, Inc.
Sane Energy Solutions, Inc.
Sanford Ecological Services, Inc.
Service Station Maintenance Corp.
Stone & Webster Engineering Corp.
Storch Associates
Stowe Engineering Corp.
Testwell Craig Labs of Mass. Inc.
The Badger Company, Inc.
The Foxboro Company
Thermo Electron Corp.
Thermo Instrument Systems, Inc.
Tighe & Bond, Inc.
Utility Supply
Vanasse Hangen Brustlin Inc.
Warren Pumps Inc.
Westinghouse Environmental & Geo



**ALPHABETICAL LISTINGS
OF ENVIRONMENTAL AND ENERGY COMPANIES**



A/A Manufacturing

425 Riverside Avenue, P.O. 310

Medford MA 02155

Contact: Bob Pelletier

Title: Controller

Phone: (617) 395-2240

Fax: (617) 395-2329

Established: 1989

Employees: 12

Annual Sales:

Product Description:

Polypropylene pipe for
transporting / handling
waste. Pond liner for
landfill

Action Environmental, Inc.

P.O. Box 266

Newton MA 02160

Contact: Marcia J. Berger, P.E.

Title: Environmental / Civil Engineer

Phone: (617) 332-7722

Fax: (617) 332-7722

Established: 1989

Employees: 3

Annual Sales:

Product Description:

Hazardous waste,
stormwater and waste
water consulting, R & D
for sampling equipment

Advanced Mechanical Technical Inc.

151 California Street

Newton MA 02158

Contact: Dr. Walter D. Syniuta

Title: President

Phone: (617) 964-2042

Fax: (617) 964-6234

Established: 1976

Employees: 24

Annual Sales: \$3 million

Product Description:

Low emission combustion /
high efficiency;
commercial water

Advatex Associates, Inc.

3E Gill Street

Woburn MA 01801

Contact: Vincent Berlen

Title: Vice President

Phone: (617) 938-8077

Fax: (617) 938-8066

Established: 1985

Employees: 470

Annual Sales: \$35 million

Product Description:

Asbestos Removal

Aerospace Systems, Inc.

121 Middlesex Turnpike

Burlington MA 01803

Contact: John Zvara

Title: P.E. President

Phone: (617) 272-7517

Fax: (617) 272-7810

Established: 1969

Employees: 17

Annual Sales: \$500,000

Product Description:

Energy Systems
Engineering research,
design, consulting and
construction management.
Energy audits and energy
conservation design.

AET Systems, Inc.

77 Accord Park Drive

Norwell MA 02061

Contact: Michael B. baughan

Title: President

Phone: (617) 871-4801

Fax: (617) 871-3315

Established: 1979

Employees: 12

Annual Sales: \$1.5 million

Product Description:

Building automation
systems; energy
management systems

Air Purator Corporation

88 Broad Street
Boston MA 02110
Contact: Daniel S. Tedone
Title: President
Phone: (617) 451-1919
Fax: (617) 451-1196
Established: 1988
Employees: 15
Annual Sales: \$1.6 million
Product Description:
Needled fiberglass felt

Air Quality Consultants, Inc.

406 Libbey Parkway
Weymouth MA 02189
Contact: John O'Malley
Title: President
Phone: (617) 337-7320
Fax: (617) 337-9389
Established: 1976
Employees: 14
Annual Sales:
Product Description:
Air related environmental
engineering ; industrial
hygiene; safety
engineering

Alliance Technologies Corporation

Boot Mills South, Foot of John St.
Lowell MA 01852
Contact: Robert Shevlin
Title: Business Development
Phone: (508) 970-5600
Fax: (508) 452-6033
Established: 1957
Employees: 160
Annual Sales:
Product Description:
Environmental science,
investigative, &
engineering services

American Environmental Laboratories

60 Elm Hill Avenue
Leominster MA 01453
Contact: Brian Fortier
Title: Vice President Marketing
Phone: (508) 534-1444
Fax: (508) 537-6252
Established: 1984
Employees: 25
Annual Sales: \$1.1 million
Product Description:
Drinking water, waste water and
soils analysis (National)

American Reclamation

225 Turnpike Road
Southborough MA 01772
Contact: Bruce Boardman
Title: Vice President
Phone: (508) 624-7007
Fax: (508) 481-5393
Established: 1984
Employees: 25
Annual Sales: \$6 million
Product Description:
Treat soil contaminated
with gasoline/oil; recycle
soil into asphalt

Anderson-Nichols & Co. Inc.

31 St. James Ave.
Boston MA 02116
Contact: Donald J. Tata
Title: Sr. Vice President
Phone: (617) 695-3400
Fax: (617) 695-3310
Established: 1922
Employees: 141
Annual Sales: \$10 million
Product Description:
Full service architectural/
engineering firm

Andover Controls Corporation

300 Brickstone Square
Andover MA 01810
Contact: Chuch Jones
Title: International Sales Manager
Phone: (508) 470-0555
Fax: (508) 470-0946
Established: 1976
Employees: 170
Annual Sales: \$28 million
Product Description:
Building Automation
Systems

Applied Geosystems

352 University Avenue
Westwood MA 02090
Contact: Tim O'Brien
Title: Manager
Phone: (617) 326-6640
Fax: (617) 326-7408
Established: 1985
Employees: 112
Annual Sales: \$20 million
Product Description:
Consultants in geology
and engineering

Arnold Green Test Division

6 Huron Drive
Natick MA 01760
Contact: Don Conam
Title:
Phone: (508) 653-5950
Fax: (508) 651-2974
Established: 1940
Employees: 80
Annual Sales: \$2 million
Product Description:
Multi-service lab,
environmental and
non-destructive testing

Arthur D. Little

Acorn Park
Cambridge MA 02140
Contact: R. Scott Stricoff
Title: Vice President
Phone: (617) 864-5770
Fax: (617) 868-6361
Established: 1886
Employees: 2400
Annual Sales: \$300 million
Product Description:
International management
consulting (environmental
health & safety)

Asahi / America

19 Green Street, PO Box 653
Malden MA 02148
Contact: Leslie B. Lewis
Title: President
Phone: (617) 321-5409
Fax: (617) 321-4421
Established: 1971
Employees: 105
Annual Sales: \$20 million
Product Description:
Equipment for collection
of methane gas in
sanitary landfills; dual
containment systems for
hazardous waste;
equipment for water
filtration / treatment

Asbestos Abatement Services, Inc

208 West Cummings Park
Woburn MA 01801
Contact:
Title: Branch Manager
Phone: (617) 933-0664
Fax:
Established: 1985
Employees: 6
Annual Sales:
Product Description:
Environmental engineering
consulting firm

Ascension Technology

P.O. Box 314
Lincoln Center MA 01773
Contact: Dr. Edward C. Kern, Jr
Title: President
Phone: (617) 890-8844
Fax: (617) 890-2050
Established: 1987
Employees: 3
Annual Sales: \$300,000
Product Description:
Photovoltaic systems
consulting, design and
installation

Ascom Warren

Newtown Rd.
Littleton MA 01460
Contact: Stanley H. Burg
Title: VP Sales & Marketing
Phone: (508) 486-9551
Fax: (508) 486-9601
Established: 1990
Employees: 60
Annual Sales: \$10 million
Product Description:
Manufacturer of
telecommunication power
equipment

Associated Environmental Scientists

311 Elm St, Box 979
W. Springfield MA 01090
Contact: Raymond C. Levesque
Title: C.E.P.
Phone: (413) 737-3586
Fax: (413) 734-9250
Established: 1978
Employees: 20
Annual Sales: \$1,000,000
Product Description:
Environmental &
engineering services

Avon Fibre Corp.

655 Bodwell St. Ext, PO Box 148
Avon MA 02322
Contact: William B. Cox
Title: Vice President
Phone: (508) 588-7866
Fax: (508) 588-4806
Established: 1988
Employees: 24
Annual Sales:
Product Description:
Paper recycling; rubbish
removal; scrap metal

B.G. Wickberg Company

33 Newport Avenue
N. Quincy MA 02171
Contact: Henry Hadley
Title: President
Phone: (617) 328-9200
Fax: (617) 328-7895
Established: 1952
Employees: 15
Annual Sales: \$1 million
Product Description:
Air pollution control
equipment

BALCO Inc.

306 Northern Avenue
Boston MA 02205
Contact: Michael J. Kotubey
Title: Vice President, sales and marketing
Phone: (617) 482-0100
Fax: (617) 951-2991
Established: 1946
Employees: 400
Annual Sales: \$45,000,000
Product Description:
Plumbing, heating, air
conditioning,
cogeneration,
engineering, construction
management

Bard, Rao & Athanas Consul. Engineers

1320 Soldiers Field Road
Boston MA 02135
Contact: Eugene M. Bard, P.E.
Title: President
Phone: (617) 254-0016
Fax: (617) 254-9175
Established: 1975
Employees: 100
Annual Sales: \$7 million
Product Description:
Mechanical & electrical
engineering, design and
construction

Beals and Thomas, Inc.

200 Friberg Parkway
Westborough MA 01581
Contact: Randy Waterman
Title: Senior Associate
Phone: (508) 366-0560
Fax: (508) 366-4391
Established: 1984
Employees: 45
Annual Sales:
Product Description:
Consulting services,
including environmental
and civil engineering
and surveying

Boston Edison

800 Boylston Street
Boston MA 02199
Contact: Bernard W. Reznicek
Title: President
Phone: (617) 424-2000
Fax:
Established: 1886
Employees: 4500
Annual Sales: \$12 million
Product Description:
Electric energy

Boston Irrigation Supply Co.

900 A Providence Highway
Dedham MA 02026
Contact: Ed Tierney
Title:
Phone: (617) 461-1560
Fax: (617) 461-1152
Established: 1985
Employees: 17
Annual Sales:
Product Description:
Bioremediation services
and equipment for
groundwater and
wastewater

Briggs Associates, Inc.

400 Hingham Street
Rockland MA 02370
Contact: Winston C. Perry
Title: CEO
Phone: (617) 871-6040
Fax:
Established: 1983
Employees: 250
Annual Sales: \$15 million
Product Description:
Consulting & engineering
services in remediation &
waste investigation

Brockton Iron & Steel Co.

45 Freight Street
Brockton MA 02402
Contact: David Stone
Title: President
Phone: (508) 586-4640
Fax: (508) 588-4779
Established: 1930
Employees: 24
Annual Sales:
Product Description:
Scrap metal recycling

Bruel & Kjaer Instruments

185 Forest Street
Marlboro MA 01752
Contact: Gary Briggs
Title: Nt'l Mrking Manager
Phone: (508) 481-7000
Fax: (508) 485-0519
Established:
Employees: 200
Annual Sales:
Product Description:
Instruments for
monitoring sound &
vibration

Calfran International

Box 269
Springfield MA 01101
Contact: Val Partyka
Title: Vice President, Sales/Marketing
Phone: (413) 525-4957
Fax: (413) 525-1716
Established:
Employees: 11
Annual Sales: \$1.2 million
Product Description:
Calfran's cold
vaporization process for
industrial wastewater
treatment and reduction

Camp Dresser & McKee Inc.

One Cambridge Center
Cambridge MA 02142
Contact: John E. Bates
Title: Director of Corporate Communications
Phone: (617) 621-8181
Fax: (617) 577-7501
Established: 1947
Employees: 2000
Annual Sales: \$220 million
Product Description:
Worldwide provider of environmental
engineering, scientific
planning & management services

Certified Engineering & Testing Co. Inc.

100 Grossman Drive Suite 302
Braintree MA 02184
Contact: R. Wayne Crandlemere
Title: Exec. Vice President
Phone: (617) 849-0111
Fax: (617) 849-1945
Established: 1983
Employees: 85
Annual Sales: \$18 million
Product Description:
Environmental consulting
& testing services

CH2M Hill

50 Staniford Street, 10th Floor
Boston MA 02114
Contact: George Combes
Title: Asst. Dept. Manager
Phone: (617) 523-2260
Fax: (617) 723-9036
Established: 1947
Employees: 50
Annual Sales:
Product Description:
Environmental consultants

Charles River Associates

200 Clarendon St. 43rd Fl.
Boston MA 02116
Contact: Peter S. Fox-Penner
Title:
Phone: (617) 266-0500
Fax: (617) 266-0698
Established: 1965
Employees: 150
Annual Sales: \$15 million
Product Description:
Consulting services on
energy policy,
environmental policy,
regulation, economics and
litigation

Chas. T. Main, Inc.

Prudential Center
Boston MA 02199
Contact: Mark D. Johnson
Title: Business Development Mgr.
Phone: (617) 859-2466
Fax: (617) 859-2575
Established: 1843
Employees: 1400
Annual Sales: \$120 million
Product Description:
Environmental engineering
& power engineering

Chem Cycle Corporation

129 South Street
Boston MA 02111
Contact: Dr. Hugh Willis
Title: President
Phone: (617) 451-0922
Fax: (617) 482-3382
Established: 1986
Employees: 30
Annual Sales: \$3-4 million
Product Description:
Environmental engineering
and design services

Chemcon, Inc

30 Mann Street
South Attleboro MA 02703
Contact: Jack Alexander
Title: President
Phone: (508) 761-6300
Fax: (508) 761-6304
Established: 1953
Employees: 45
Annual Sales: \$5 million
Product Description:
Diaphragm metering pumps
and chemical metering
systems

Clean Harbors Inc.

1200 Crown Colony Drive, P.O. Box 9137
Quincy MA 02269-913
Contact: William Geary
Title: Public Info. Officer
Phone: (617) 849-1800
Fax: (617) 786-8536
Established: 1980
Employees: 1200
Annual Sales: \$150 million
Product Description:
Comprehensive
environmental services

ClearAir Control Corp.

84 B Stonley Road
Boston MA 02130
Contact: Richard McNeil
Title: President
Phone: (617) 524-0127
Fax: (617) 524-9740
Established: 1986
Employees: 22
Annual Sales: \$1.5 million
Product Description:
Environmental contracting -
asbestos abatement,
hazardous waste
remediation

Coastwise Communications

104 Water Street
Rehoboth MA 02769
Contact: Valerie M. Schneider
Title: Bus. Manager / Managing Editor
Phone: (508) 336-8636
Fax: (508) 336-8636
Established:
Employees: 3
Annual Sales:
Product Description:
Environmental planning;
educational training
programs; gov't
regulation reports

Commings Consulting, Inc.

123 Minot Road
Concord MA 01742
Contact: Mr. Francis Commings
Title: President
Phone: (508) 371-0860
Fax: (508) 371-0860
Established: 1989
Employees: 2
Annual Sales: \$100,000
Product Description:
Energy and environmental
consulting for industry
and government agencies

Con-Test, Inc.

39 Spruce St., PO Box 591
E. Longmeadow MA 01028
Contact: Thomas Rodgers
Title: Director of Marketing
Phone: (413) 525-1198
Fax: (413) 525-8227
Established: 1984
Employees: 200
Annual Sales: \$12 million
Product Description:
Full service
environmental consulting
/ testing; focus on
air/water quality
engineering

Conants Control Inc.

425 Riverside Avenue P.O. Box 310
Medford MA 02155
Contact: Bob Pelletier
Title: General Manager
Phone: (617) 395-2240
Fax: (617) 395-2329
Established: 1955
Employees: 40
Annual Sales:
Product Description:
Selector valves (sampling
device)

Cortell Associates

244 Second Avenue
Waltham MA 02154
Contact: David B. Smith
Title: Director of Planning
Phone: (617) 890-3737
Fax: (617) 890-3430
Established: 1960
Employees: 25
Annual Sales:
Product Description:
Environmental planning &
consulting services

Crystal Systems, Inc

27 Congress St.
Salem MA 01970
Contact: Clifford J. Herman
Title: Vice President
Phone: (508) 745-0088
Fax: (508) 744-5059
Established: 1971
Employees: 25
Annual Sales:
Product Description:
Silicon wafers and
material for photovoltaic
applications and
technology to produce the
photovoltaic products

D.L. Maher Co.

71 Concord St., P.O. Box 127
No. Reading MA 01864
Contact: Kenneth P. Maher
Title: President
Phone: (617) 933-3210
Fax: (508) 664-3299
Established: 1941
Employees: 41
Annual Sales:
Product Description:
Groundwater consulting &
drilling services

Dames & Moore

46 Church Street
Boston MA 02116
Contact: Pio Lombardo
Title: Associate
Phone: (617) 542-5557
Fax: (617) 426-8350
Established: 1938
Employees: 2500
Annual Sales: \$250 million
Product Description:
Environmental /
engineering services

Daylor Consulting Group, Inc.

World Trade Center - Suite 216
Boston MA 02210
Contact: Richard Swaii
Title: Senior Planner
Phone: (617) 439-5525
Fax: (617) 439-4570
Established: 1986
Employees: 24
Annual Sales:
Product Description:
Energy and environmental consulting,
expert witnesses; permits

Dec-Tam Corp.

10 Lowell Junction Road
Andover MA 01810
Contact: Susan Tsimitsos
Title: Marketing
Phone: (508) 470-2860
Fax: (508) 470-1017
Established: 1981
Employees:
Annual Sales:
Product Description:
Asbestos abatement
services

Dennis K. Burke, Inc.

P.O. Box 6069
Chelsea MA 02150
Contact: Ed Burke
Title:
Phone: (617) 884-7800
Fax: (617) 884-7638
Established: 1961
Employees: 48
Annual Sales: \$50 million
Product Description:
Absorbents; hydrophobic
pads; Georgia clay

Dennison Environmental, Inc.

74 Commerce Way
Woburn MA 01801
Contact: James E. Dennison
Title: President
Phone: (617) 932-9400
Fax: (617) 932-6211
Established: 1984
Employees: 100
Annual Sales: \$5 million
Product Description:
Environmental consulting

Dennison Oil, Inc

1150 Main Street, Box 311
Hanson MA 02341
Contact: Dale Dennison
Title:
Phone: (617) 294-0453
Fax: (617) 293-5473
Established: 1982
Employees: 35
Annual Sales:
Product Description:
Cleaning installation and
removal of waste tanks;
contaminated soil
disposal and site
remediation

DMC Engineering Inc.

1 Kendall Street
Framingham MA 01701
Contact: Joel S. Loitherstein
Title: Vice President
Phone: (508) 872-8030
Fax: (508) 820-9523
Established: 1981
Employees: 18
Annual Sales: \$1 million
Product Description:
Consulting engineering:
hazardous waste, sewer
studies, civil /
structural engineering

E&A Environmental Consultants, Inc.

1613 Central St. PO Box 372
Stoughton MA 02072
Contact: Eliot Epstein
Title: President
Phone: (617) 341-1400
Fax: (617) 341-4206
Established: 1978
Employees: 15
Annual Sales: \$1 million
Product Description:
Planning, design, and
operation of composting
facilities

E.L. Harvey & Sons, Inc.

Rte. 135, P.O. Box 1243
Westboro MA 01581
Contact: James A. Harvey
Title: Treasurer
Phone: (508) 836-3000
Fax: (508) 836-3040
Established: 1911
Employees: 99
Annual Sales:
Product Description:
Landfill; transfer
station; recycling
facility

Earthwatch

P.O. Box 403, 680 Mt. Auburn St.
Watertown MA 02272
Contact: Mary Blue Magruder
Title: Public Affair Director
Phone: (617) 926-8200
Fax: (617) 926-8532
Established: 1971
Employees: 70
Annual Sales:
Product Description:
Earthwatch sends
volunteers to work with
scientists who are
studying endangered
species, researching rain
forest ecology, public
health care, archaeology,
etc. Volunteers
contribute funds to work
side by side with
university scholars and
scientists

Earthworm, Inc.

186 South Street
Boston MA 02111
Contact: Jeff Coyne
Title: Assoc. Director
Phone: (617) 426-7344
Fax:
Established: 1970
Employees: 7
Annual Sales: Non-Profit
Product Description:
White paper / office
paper recycling

Ecological Engineering Assoc.

One Locust Street
Falmouth MA 02450
Contact: John P. Mello
Title: Chief Financial Officer
Phone: (508) 457-0600
Fax: (508) 4457-0609
Established: 1988
Employees: 15
Annual Sales:
Product Description:
Solar aquatic systems;
treatment of sewage,
septage & process
wastewater

Econoler/USA, Inc.

15 New England Executive Park
Burlington MA 01803
Contact: Patrick Scalli
Title: Director, Sales & Mktg
Phone: (617) 273-5894
Fax: (617) 273-1732
Established: 1985
Employees: 27
Annual Sales:
Product Description:
Turn-key responsibility
for implementation &
management of energy
conservation projects

ECOS Water Conservation Systems

Damonmill Square
Concord MA 01742
Contact: David Del Porto
Title: President
Phone: (508) 369-3951
Fax: (508) 369-2484
Established: 1976
Employees: 6
Annual Sales: \$750,000
Product Description:
Alternative waste
treatment systems & water
conservation technologies

Ecoscience Laboratories, Inc.

85 North Whitney St.
Amherst MA 01002
Contact: James A. Wylie, Jr.
Title: President
Phone: (413) 256-8984
Fax: (413) 253-2648
Established: 1982
Employees: 26
Annual Sales: \$450,000
Product Description:
Biological control for
insect pests; weed
plants; plant pathogens

Edward and Kelley

The Schrafft Center, 529 Main Street
Boston MA 02129
Contact: Mary Ann Magner
Title: Environmental Planner
Phone: (617) 242-9222
Fax: (617) 242-9824
Established: 1946
Employees: 50
Annual Sales:
Product Description:
Highway design /
transportation planning /
environmental studies

Energy Federation

354 Waverly Street
Framingham MA 01701
Contact: Bradley Steele
Title: President
Phone: (508) 875-4921
Fax: (617) 451-1574
Established: 1982
Employees: 6
Annual Sales: \$1.5 million
Product Description:
Resource conservation
products, water & energy
saving materials;
energy efficient lighting

Energy Investment, Inc

286 Congress Street
Boston MA 02210
Contact: Jim Redden
Title: Vice President
Phone: (617) 482-8228
Fax:
Established: 1973
Employees: 25
Annual Sales:
Product Description:
Mechanical & electrical
retrofits that reduce
energy consumption in
commercial and industrial
institutions

Enseco, Inc. Erco Div.

205 Alewife Brook Parkway
Cambridge MA 02138
Contact: Dr. Nancy Rothman
Title: Division Director
Phone: (617) 661-3111
Fax: (617) 354-5252
Established: 1989
Employees: 100
Annual Sales: \$6 million
Product Description:
Analytical Lab Services

ENSR Consulting and Engineering

35 Nagog Park
Acton MA 01720
Contact: Halley Moriyama
Title: Vice President
Phone: (508) 635-9500
Fax: (508) 635-9180
Established: 1968
Employees: 1000
Annual Sales:
Product Description:
Environmental consulting
and engineering

Environmental Resins LTD

P.O. Box 281
Stow MA 01775
Contact: Michael W. Gonet
Title: CEO
Phone: (508) 568-9156
Fax: (508) 562-6873
Established: 1986
Employees: 8
Annual Sales:
Product Description:
Recycle plastic bags &
film

Environmental Technical Services inc

461 Boston Street. P.O. Box 406
Topsfield MA 01983
Contact: Matthew Alexander
Title: Sales Manager
Phone: (508) 887-3888
Fax: (508) 887-3830
Established: 1980
Employees: 60
Annual Sales: \$5.5 million
Product Description:
Asbestos abatement

Equipment Shelters of New England

16 Park Drive
Wexford MA 01886
Contact: Dave Swain
Title: President
Phone: (508) 392-0606
Fax: (508) 392-0610
Established: 1970
Employees: 6
Annual Sales: \$3,000,000
Product Description:
Small modular
insulation shelters or
houses to enclose monitor
equipment, pumps, etc

ERM, New England, Inc.

205 Portland Street
Boston MA 02114
Contact: John A.S. McGlennon
Title: President
Phone: (617) 742-8228
Fax:
Established: 1984
Employees: 27
Annual Sales: \$4.5 million
Product Description:
Industrial waste
management services

ETA Associates, Inc.

23 Farwell Street
Newton, MA 02160
Contact: Edward L. Green
Title: President
Phone: (617) 527-4544
Fax: (617) 244-6683
Established:
Employees: 7
Annual Sales:
Product Description:

Ewing Power Systems, Inc

North St/ Box 566
So. Deerfield MA 01373
Contact: Bill Obear/Lynn DiTullio/Tom Ewing
Title:
Phone: (413) 665-7081
Fax: (413) 665-8352
Established: 1984
Employees: 6
Annual Sales: \$1.2 million
Product Description:
Packager of 50-4000 kw
steam turbine generator
sets; Systems replace pressure
reducing valves and
produce power very inexpensively
as a function of an industry's
process steam load

F.A.B.E. Inc.

68 Fletcher Street
Winchester MA 01890
Contact: F.A. Bares
Title: President
Phone: (617) 729-3656
Fax: (617) 729-4710
Established: 1988
Employees: 2
Annual Sales: \$150,000
Product Description:
Marketing, construction
consulting

Fair Share Development Corp.

180 Lincoln Street
Boston MA 02111
Contact: Stephen Cowell
Title: Executive Director
Phone: (617) 482-7186
Fax: (617) 482-3414
Established: 1984
Employees: 31
Annual Sales:
Product Description:
Non-profit corporation
which promotes energy and
resource conservation

Falmouth Products

92 McCallum Drive, P.O. Box 541
Falmouth MA 02541
Contact: Jim Cleary
Title: President
Phone: (508) 548-6686
Fax: (508) 548-6686
Established: 1989
Employees: 3
Annual Sales:
Product Description:
Manufactures a catalytic
oxidizer for gasoline
spill cleanup

Fitzmeyer & Tocci, Inc

265 Franklin Street
Melrose MA 02148
Contact: Edward L. Fitzmeyer
Title: President
Phone: (617) 665-8460
Fax: (617) 662-0303
Established: 1960
Employees: 15
Annual Sales: \$15,000,000
Product Description:
Energy management consulting
services for heating,
ventilating, air
conditioning, plumbing,
fire protection and
electrical systems

Franklin Environmental, Inc.

185 Industrial Road, Box 617
Wrentham MA 02093
Contact: Tom Vine
Title: Ex. Vice President
Phone: (508) 384-6151
Fax: (508) 384-6028
Established: 1977
Employees: 80
Annual Sales:
Product Description:
Waste remediation and
transportation services

G&S Mill

75 Otis St.
Northboro MA 01532
Contact: Charles Cary
Title: Sales Manager
Phone: (508) 393-9266
Fax: (508) 393-3504
Established: 1975
Employees: 7
Annual Sales: \$1.8 million
Product Description:
Industrial wood/biomass
burners

Gloucester Co., Inc.

P.O. Box 428
Franklin MA 02038
Contact: Pete Dieman
Title: Vice President Sales
Phone: (508) 528-2200
Fax: (508) 520-3851
Established: 1959
Employees: 40
Annual Sales: \$5 million
Product Description:
Adhesives / sealants

Goldman Engineering

11 Beacon St. #914
Boston MA 02108
Contact: Ronald Goldman
Title: President
Phone: (617) 523-0075
Fax: (617) 523-7398
Established: 1981
Employees: 4
Annual Sales: \$412,000
Product Description:
Energy management, HVAC,
electrical, plumbing
services

Goldman Environmental Consultants

15 Pacella Park Drive
Randolph MA 02368
Contact: Lawrence M. Goldman
Title: President
Phone: (617) 961-1200
Fax: (617) 961-6546
Established: 1985
Employees: 20
Annual Sales: \$1.5 million
Product Description:
Hazardous waste site
investigations
and remedial plan
development, and
regulatory compliance

Groundwater Technology, Inc.

220 Norwood Park South
Norwood MA 02062
Contact: Paul Sutherland
Title: Int'l Marketing Director
Phone: (617) 769-7600
Fax: (617) 769-7785
Established: 1975
Employees: 400
Annual Sales: \$123.8 million
Product Description:
Manufacture environmental
remediation equipment;
remediation services

GZA GeoEnvironmental Technologies

320 Needham Street
Newton Upper Falls MA 02164
Contact: Donald T. Goldberg
Title: CEO
Phone: (617) 969-0700
Fax: (617) 965-7769
Established: 1964
Employees: 500
Annual Sales: \$32,000,000
Product Description:
Full-service company
providing a wide range of
environmental consulting,
remediation services and
geotechnical services ranging
from initial assessment and
evaluation of contaminated
sites, to design, construction,
and operation of remediation
services

HMM Associates, Inc.

196 Baker Avenue
Concord MA 01742
Contact: Theodore A. Barten
Title: President
Phone: (508) 371-4000
Fax: (508) 371-2468
Established: 1978
Employees: 175
Annual Sales: \$18 million
Product Description:
Environmental engineers &
consultants; permitting
of cogeneration support
services

HNU Systems Inc.

160 Charlemont Street
Newton Highlands MA 02161
Contact: Tom Jackson
Title: Intn'l Sale Mktg Mgr.
Phone: (617) 964-6690
Fax: (617) 965-5812
Established: 1975
Employees: 225
Annual Sales: \$20 million
Product Description:
Analytical
instrumentation for the
environment

Horsley Witten Hegemann, Inc.

955 Massachusetts Avenue
Cambridge MA 02139
Contact: Jon D. Witten, AICP
Title: President
Phone: (617) 497-8338
Fax: (617) 354-2479
Established: 1988
Employees: 12
Annual Sales: \$750,000
Product Description:
Consulting/technical
support in water
resources management

Hoyt Corporation

251 Forge Rd.
Westport MA 02790
Contact: Derek Oaks
Title: Vice President
Phone: (508) 636-8811
Fax: (508) 636-2088
Established: 1949
Employees: 125
Annual Sales:
Product Description:

Hygeia Inc.

303 Bear Hill Road
Waltham MA 02154
Contact: Robin Teller
Title: Marketing Manager
Phone: (617) 890-4999
Fax: (617) 890-1058
Established: 1983
Employees: 70
Annual Sales: \$4 million
Product Description:
Environmental consulting
and industrial hygiene
services, asbestos
consultation, asbestos
laboratories, asbestos
abatement and microscopy
training, environmental
audits, geotechnical
services, indoor-air
quality studies

Hygienetics, Inc.

98 North Washington Street
Boston MA 02114
Contact: Tom Galvin
Title: Sr. Vice President
Phone: (617) 589-0660
Fax: (617) 589-0661
Established: 1982
Employees: 300
Annual Sales: \$25-50 million
Product Description:
Environmental consulting
(asbestos, hazardous
material)

IEP

8 Maple Street, P.O. Box 780
Northborough MA 01532
Contact: Henderson Pritchard
Title: Marketing Manager
Phone: (508) 393-8558
Fax: (508) 393-8647
Established: 1975
Employees: 105
Annual Sales: \$7.5 million
Product Description:
Broad based environmental
consulting

Institute for Environmental Education

208 West Cummings Park
Woburn MA 01801
Contact: Martin S. Wood
Title: Director
Phone: (617) 935-7370
Fax: (617) 935-0664
Established: 1987
Employees: 6
Annual Sales: \$600,000
Product Description:
Environmental training

Ionics, Inc. Instruments Division

65 Grove Street
Watertown MA 02172
Contact: Lawrence E. Maley
Title: General Manager
Phone: (617) 926-2500
Fax: (617) 926-8254
Established: 1948
Employees: 800
Annual Sales: \$1 million
Product Description:
Water systems, water
analysis instruments
ultrafiltration, water
purification

J. Makowski Co

1 Bowdoin Square
Boston MA 02114
Contact: Dan Delurey
Title: Manager
Phone: (617) 227-8080
Fax: (617) 227-2690
Established: 1973
Employees: 80
Annual Sales:
Product Description:
Development, construction
and operation of power
plants and natural gas
supply projects

Jennian Enterprises

P.O. Box 985
Melrose MA 02176
Contact: William H. Hughes
Title: Partner
Phone: (617) 665-7915
Fax: (617) 662-6507
Established: 1988
Employees: 2
Annual Sales: \$180,000
Product Description:
Geotechnical products

John G. Crowe Associates, Inc.

385 Concord Avenue
Belmont MA 02173
Contact: John G. Crowe
Title: President
Phone: (617) 484-7109
Fax: (617) 484-1508
Established: 1972
Employees: 18
Annual Sales: \$1.1 million
Product Description:
Landscape architectural /
environmental planning

Koch Membrane Systems

850 Main Street
Wilmington MA 01887
Contact: Carl Hoffman
Title: Business Manager
Phone: (508) 657-4250
Fax: (508) 657-5208
Established: 1965
Employees: 260
Annual Sales: \$30 million
Product Description:
Cross flow filtration
modules and systems

Krofta Engineering Corp.

101 Yokun Avenue
Lenox MA 02140
Contact: Charles L. Smith
Title: Director, Marketing & Sales
Phone: (413) 637-0740
Fax: (413) 637-0768
Established: 1973
Employees: 40
Annual Sales: \$15 million
Product Description:
Manufacturers & engineer
designers of water &
wastewater treatment
equip.

Kurz Associates, Inc.

4 First Street
Bridgewater MA 02324
Contact: Mary Motte
Title: Environmental Scientist
Phone: (508) 697-3191
Fax: (508) 697-5996
Established: 1984
Employees: 39
Annual Sales: \$3.6 million
Product Description:
Environmental consulting,
engineering, solid waste,
hazardous waste

Leak Detection Systems

152 King Street
Cohasset MA 02025
Contact: Jeff Riotte
Title: Vice President, Marketing
Phone: (617) 383-2305
Fax: (617) 383-0515
Established: 1983
Employees: 6
Annual Sales: \$250,000
Product Description:
Manufacture & license
equipment to leak test
underground storage tanks

Lubrx Products Inc.

P.O. Box 1070
N. Attleboro MA 02761
Contact: Armando Audet
Title: President
Phone: (508) 699-2000
Fax: (508) 699-7985
Established: 30
Employees: 15
Annual Sales:
Product Description:
Lubricant manufacturing &
recycling

Mabbett, Capaccio & Associates Inc.

5 Alfred Circle
Bedford MA 01730
Contact: Arthur M. Mabbett
Title: President
Phone: (617) 275-6050
Fax: (617) 275-5651
Established: 1980
Employees: 28
Annual Sales:
Product Description:
Consulting and
engineering design
services

Maguire Group, Inc.

225 Foxborough Blvd.
Foxborough MA 02035
Contact: Vincent Cangiano
Title: President
Phone: (508) 543-1700
Fax: (508) 543-5157
Established: 1938
Employees: 450
Annual Sales: \$50 million
Product Description:
Full service architecture
/ engineering / planning

Mason Associate Environmental Services

P.O. Box 450
Pocasset MA 02559
Contact: Les Mason
Title: Vice President
Phone: (508) 564-6607
Fax: (508) 564-6610
Established: 1989
Employees: 7
Annual Sales:
Product Description:
Remedial services; 21E
assessment; removal of
underground & aboveground
waste storage tanks

Mass Save

100 Slade's Ferry Avenue
Somerset MA 02726
Contact: Chris Aguiar
Title: Marketing Representative
Phone: (508) 676-0290
Fax: (508) 676-1965
Established: 1980
Employees: 130
Annual Sales:
Product Description:

Conducts energy
conservation studies for
residential and
commercial buildings;
installs conservation
equipment

Mass. Assoc. of Prof. Foresters

204 Holdsworth Hall, Univ of Mass.
Amherst MA 01003
Contact: Don Argenbriecht
Title: Dean, Natural Resources
Phone: (413) 545-2665
Fax:
Established: 1978
Employees: 100
Annual Sales:
Product Description:
Improvement of forestry
in Massachusetts

Memtek Corporation

28 Cook Street
Billerica MA 01821
Contact: J. Thomas
Title: Ex. Vice President
Phone: (508) 667-2828
Fax: (508) 667-1731
Established: 1980
Employees: 65
Annual Sales: \$8 million
Product Description:

Systems for toxic metal
removal from industrial
wastewaters and
remediation of toxic
wastewater in superfund
sites. Provides turnkey
installation and
guaranteed performance

Meridian Power Corporation

125 World Trade Center
Boston MA 02210
Contact: William E. Harper
Title: Vice President, Business Dev.
Phone: (617) 439-5900
Fax: (617) 439-5657
Established: 1985
Employees: 5
Annual Sales:
Product Description:
Developer, owner,
financier of private
power, generation
projects

Metcalf & Eddy

30 Harvard Mill Square
Wakefield MA 01880
Contact: Edward Greco
Title: President
Phone: (617) 246-5200
Fax: (617) 245-6293
Established: 1907
Employees: 2000
Annual Sales: \$300 million
Product Description:
Environmental / energy /
general engineering

Metropolitan Waste Equipment Inc.

1674 Turnpike Street
Stoughton MA 02072
Contact: Bob Carter
Title: President
Phone: (617) 344-8262
Fax: (617) 344-6189
Established: 1978
Employees: 12
Annual Sales:
Product Description:
Distributor for
industrial and commercial
recycling equipment;
provides transportation
for recyclable goods

Mobil Solar Energy Corporation

4 Suburban Park Drive
Billerica MA 01821
Contact: Mark Farber
Title:
Phone: (508) 667-5900
Fax: (508) 663-2868
Established: 1975
Employees: 120
Annual Sales:
Product Description:
R & D (pre-commercial) in
photovoltaics

N.E. Environmental Technology Corp.

310 Main St.
Groveland MA 01834
Contact: Karen Simmons
Title: Principal
Phone: (508) 521-1111
Fax:
Established: 1985
Employees: 10
Annual Sales: \$1 million
Product Description:
Service Ind Environmental
assessment

New England CRInc

74 Salem Rd
N. Billerica MA 01862
Contact: Matthew F. Coz
Title: Marketing Manager
Phone: (508) 667-0096
Fax: (508) 667-2917
Established: 1982
Employees: 198
Annual Sales:
Product Description:
Full-service contractor
for the design
construction equipment

North Shore Recycled Fibers

53 Jefferson Avenue
Salem MA 01970
Contact: Bob Heffernan
Title: VP Operations
Phone: (617) 289-9400
Fax: (508) 744-8857
Established: 1917
Employees: 50
Annual Sales: \$25 million
Product Description:
Paper for recycling

Olde Boston Environmental Assoc. Inc.

172 William Street
New Bedford MA 02740
Contact: Shepherd S. Johnson, Jr.
Title: President
Phone: (508) 997-8285
Fax: (508) 997-9656
Established: 1985
Employees: 7
Annual Sales: \$400,000
Product Description:
Environmental consulting
on hazardous waste;
regulatory compliance

Pelican Environmental Corp.

8 Grant St.
Framingham MA 01701
Contact: Donald A. Crawshaw
Title:
Phone: (508) 872-0184
Fax: (617) 235-3158
Established: 1985
Employees: 6
Annual Sales: \$400,000
Product Description:
Radon mitigation; VOC
mitigation

Pequod Associates, Inc.

129 South Street
Boston MA 02111
Contact: Daniel Cohen
Title: Treasurer
Phone: (617) 542-8567
Fax: (617) 338-2563
Established: 1979
Employees: 15
Annual Sales: \$1 million
Product Description:
Consulting engineers
specializing in energy
systems design

Plastican, Inc.

196 Industrial Rd. P.O. Box 868
Leominster MA 01453
Contact: Eric Jakobowicz
Title: Marketing Dir.
Phone: (508) 537-4911
Fax: (508) 537-6376
Established: 1970
Employees: 225
Annual Sales:
Product Description:
Plastic containers for
curbside recycling

Progencon, Inc.

140 Wood Road, Suite 003
Braintree MA 02184
Contact: A. L. Foster
Title: President
Phone: (617) 848-5541
Fax: (617) 848-9160
Established: 1987
Employees: 10
Annual Sales: \$500,000
Product Description:
Engineering, design &
consultancy services in
energy & environmental
areas

Prosys Corporation

187 Billerica Rd.
Chelmsford MA 01824
Contact: Thomas Weaver
Title: President
Phone: (508) 250-4940
Fax: (508) 250-4977
Established: 1988
Employees: 12
Annual Sales: \$3 million
Product Description:
Wastewater system design;
fabrication;
installation; service

R.W. Beck and Associates

Two University Office Park, 51 Sawyer Rd.
Waltham MA 02154

Contact: Lisbeth Alpers

Title: Marketing Coordinator

Phone: (617) 899-0100

Fax: (617) 899-5460

Established: 1945

Employees: 737

Annual Sales:

Product Description:

Energy, infrastructure,
utilities and
environmental consulting
services

Rackemann Environmental Services, Inc.

One Financial Center

Boston MA 02111

Contact: Steven Roop

Title: Vice President

Phone: (617) 951-7537

Fax: (617) 542-7437

Established: 1989

Employees: 3

Annual Sales: \$500,000

Product Description:

Strategic environmental
planning

Recycled Paper Co., Inc.

185 Corey Road

Boston MA 02146

Contact: Ted Vansant

Title: Director of Marketing

Phone: (617) 277-9901

Fax: (617) 738-4877

Established: 1988

Employees: 6

Annual Sales:

Product Description:

Office paper products
made from recycled fibers

Recycled Wood Products, Inc

P.O. Box 3043

Woburn MA 01888

Contact: Greg Kaknes

Title: Gen. Manager

Phone: (617) 933-3818

Fax: (617) 933-0668

Established: 1986

Employees: 7

Annual Sales: \$500,000

Product Description:

Wood & Yard Waste
Recycling

Recycling Services, Inc.

516 East Second Street

S. Boston MA 02127

Contact: Bill Currier

Title: President

Phone: (617) 269-5859

Fax: (617) 269-5484

Established: 1989

Employees: 3

Annual Sales:

Product Description:

Mobile plastics
granulating facility

Resources Control, Inc.

Barre Depot Road

Barre MA 01005

Contact: Robert P. Foley

Title: President

Phone: (508) 355-6821

Fax: (508) 355-6317

Established: 1978

Employees: 90

Annual Sales: \$15 million

Product Description:

Landfill operations,
composting, recycling

Riley Consolidated, Inc.

Neponset Street
Worcester MA 01606
Contact: David A. Harris
Title: Director, Int'l Marketing
Phone: (508) 852-7100
Fax: (508) 852-7548
Established: 1913
Employees: 450
Annual Sales: \$150 million
Product Description:
Fuel Burning & steam
generation equipment

Rizzo Associates, Inc.

235 W. Central Street
Natick MA 01760
Contact: Elizabeth K. Levin
Title: Vice President
Phone: (508) 651-3401
Fax: (508) 651-1189
Established: 1983
Employees: 70
Annual Sales: \$5.5 million
Product Description:
Engineering and
environmental consulting

Romicon, Inc.

100 Cummings Park
Woburn MA 01801
Contact: Mark Rizzone
Title: Market Development Mgr.
Phone: (617) 935-7840
Fax: (617) 935-7183
Established: 1972
Employees: 120
Annual Sales:
Product Description:
Separation technologies /
membrane filtration

Safe Environment of America, Inc.

100 Moody St., Suite 200
Ludlow MA 01056
Contact: Christopher I. Scyocurka
Title: President
Phone: (413) 589-1882
Fax: (413) 583-6833
Established: 1987
Employees: 106
Annual Sales: \$6.5 million
Product Description:
Asbestos abatement;
reinsulation

Safety Strategy, Inc

86 Sanderson Avenue
Lynn MA 01902
Contact: Chris Hawthorne
Title:
Phone: (617) 599-5490
Fax: (617) 599-8190
Established:
Employees: 2
Annual Sales: \$1 million
Product Description:
Secondary spill
containment equipment,
waste compacting
equipment, recovery
equipment & protective
coatings

Sanborn, Inc.

25 Commercial Drive
Wrentham MA 02093
Contact: Steve Friedman
Title: Vice President, Env. Products
Phone: (508) 384-3181
Fax: (508) 384-5346
Established: 1978
Employees: 39
Annual Sales: \$5.5 million
Product Description:
Products for purifying
and/or disposing of
metalworkng & industrial
fluids

Sane Energy Solutions, Inc.

241 Mill Glen Road
Winchendon MA 01475
Contact: Bradford Graves
Title: President
Phone: (508) 297-3783
Fax:
Established: 1990
Employees: 4
Annual Sales:
Product Description:
Recycling energy

Sanford Ecological Services, Inc.

30 Turnpike Road
Southborough MA 01772
Contact: Gary R. Sanford
Title: President
Phone: (508) 460-9900
Fax: (508) 481-2009
Established: 1983
Employees: 25
Annual Sales: \$1.5 million
Product Description:
Environmental impact
assessment / resource
evaluations

Scallop Thermal Management, Inc

31 State Street
Boston MA 02109
Contact: Stephen Barvenik
Title: President
Phone: (617) 720-0150
Fax: (617) 720-7863
Established: 1978
Employees: 21
Annual Sales: \$25 million
Product Description:
Finance and management
services for energy
conservation projects

Schweppe Lighting Design, Inc.

81 Middle Street
Concord MA 01742
Contact: D. Schweppe
Title: President
Phone: (508) 371-2831
Fax: (508) 369-6900
Established: 1985
Employees: 2
Annual Sales: \$100,000
Product Description:
Lighting design services;
energy conservation

SEA Consultants, Inc.

485 Massachusetts Avenue
Cambridge MA 02139
Contact: Frederick G. Aufiero
Title: Executive Vice President
Phone: (617) 497-7800
Fax: (617) 497-7709
Established:
Employees: 160
Annual Sales: \$14 million
Product Description:
Engineering/architectural
design services

Service Station Maintenance Corp.

24 Rockdale St.
Worcester MA 01606
Contact: Gregory F. Dorn
Title: Exc. Dir. Environ. Affairs
Phone: (508) 853-8771
Fax: (508) 854-2165
Established: 1948
Employees: 82
Annual Sales:
Product Description:
Petroleum contractor,
environmental services

Shooshanian Engineering Assoc., Inc.

330 Congress Street
Boston MA 02210
Contact: Michael Selig
Title: Project Director
Phone: (617) 426-0110
Fax: (617) 426-7358
Established: 1961
Employees: 120
Annual Sales: \$6 million
Product Description:
Consulting engineering

Soil Exploration Corp

148 Pioneer Dr.
Leominster MA 01453
Contact: Jim Brodrick
Title: Soil-Environmental Specialist
Phone: (508) 840-0391
Fax: (508) 537-9918
Established: 1968
Employees: 40
Annual Sales: \$2.5 million
Product Description:
Geotechnical and
environmental test
borings and technical
drilling

Spire Corporation

Patriots Park
Bedford MA 01730
Contact: Dr. Ghazi Darkazalli
Title: Vice President
Phone: (617) 275-6000
Fax: (617) 275-3401
Established: 1969
Employees: 182
Annual Sales: \$20 million
Product Description:
Energy manufacturing &
technology transfer,
photovoltaics

Stone & Webster Engin. Corp.

245 Summer Street
Boston MA 02107
Contact: Raymond F. Rugg
Title: V. President & Management
Phone: (617) 589-8927
Fax: (617) 589-1078
Established: 1889
Employees: 6000
Annual Sales:
Product Description:
Engineering, consulting,
construction and
environmental services

Storch Associates

1616 Soldiers Field Road
Boston MA 02135
Contact: Mark Tylor
Title: Director of Marketing
Phone: (617) 783 0404
Fax: (617) 783-4674
Established: 1961
Employees: 250
Annual Sales: \$15 million
Product Description:
Environmental consulting
& engineering

Stowe Engineering Corp.

300 Crown Colony Drive
Quincy MA 02169
Contact: Robert S. Hunt, Jr.
Title: President
Phone: (617) 471-7869
Fax: (617) 773-9923
Established: 1982
Employees: 75
Annual Sales: \$5 million
Product Description:
Multi-disciplined
engineering firm

Technatest, Inc.

Single Tary Avenue
Sutton MA 01590
Contact: Thomas Renihan
Title: General Manager
Phone: (508) 865-3666
Fax: (508) 865-5750
Established: 1989
Employees: 4
Annual Sales: \$200,000
Product Description:
Test underground storage
tanks

Technical Development Co.

1100 Beacon Street
Boston MA 02108
Contact: Steve Morgan
Title: Vice President
Phone: (617) 523-7557
Fax: (617) 723-5929
Established: 1968
Employees: 11
Annual Sales: \$650,000
Product Description:
Program design,
evaluation,
implementation assistance

Tecogen, Inc.

45 First Avenue
Waltham MA 02254
Contact: Aris Papadopoulos
Title: Manager, Sales & Marketing
Phone: (617) 622-1400
Fax: (617) 622-1252
Established: 1984
Employees: 130
Annual Sales: \$18 million
Product Description:
Markets a packaged
cogeneration system
and gas-fired chiller system

Tellus Institute, Inc

89 Broad Street
Boston MA 02110
Contact: Paul D. Raskin
Title: President
Phone: (617) 426-5844
Fax: (617) 426-7692
Established: 1976
Employees: 55
Annual Sales: \$2.7 million
Product Description:
Tellus/SEI Boston is a
team of scientists and
policy analysts organized
into a non-profit
research and consulting
group.

Testwell Craig Labs of Mass. Inc.

12 Banchard Road
Burlington MA 01893
Contact: Frederick A. Porcello, P.E.
Title: Vice President
Phone: (617) 229-1180
Fax: (617) 229-1179
Established: 1981
Employees: 700
Annual Sales: \$50 million
Product Description:
Environmental consulting
and testing

The Badger Company, Inc.

One Broadway
Cambridge MA 02142
Contact: James F. Stanley
Title: Vice President
Phone: (617) 494-7802
Fax: (617) 494-7619
Established:
Employees: 2500
Annual Sales:
Product Description:
Technical consulting,
engineering, construction
services

The Brand Companies

60 K Street
Boston MA 02127
Contact: Kevin F. Hammond
Title: Manager Business Development
Phone: (617) 268-0123
Fax: (617) 268-8076
Established: 1965
Employees: 60
Annual Sales: \$200 million
Product Description:
Asbestos abatement,
reinsulation, scaffolding
services, underwater
construction

The BSC Group

425 Summer Street
Boston MA 02210
Contact: Charles A. Kalustias
Title: P.E.
Phone: (617) 330-5300
Fax: (617) 345-8008
Established: 1965
Employees: 110
Annual Sales: \$7.5. million
Product Description:
Provide consulting &
engineering,
environmental planning
services, computer mapping
consulting

The Foxboro Company

Bristol Park
Foxboro MA 02035
Contact: John Prendergast
Title: Sup. Directories
Phone: (508) 543-8750
Fax: (508) 549-6750
Established: 1908
Employees: 6650
Annual Sales: \$597 million
Product Description:
Electronic and pneumatic
instruments and computer
systems used to measure
and control composition
of materials being
processed

The Wood Company

P.O. Box 201
Newton Branch Bost02258
Contact: Charles Hall
Title:
Phone: (617) 926-9663
Fax:
Established: 1977
Employees: 77
Annual Sales: \$100,000
Product Description:
Natural resource
management consulting

Thermaflo

3640 Main St.
Springfield MA 01107
Contact: Roger E. Dumais
Title: Sales Manager
Phone: (413) 733-4433
Fax: (413) 733-9267
Established: 1915
Employees: 50
Annual Sales: \$300,000
Product Description:
CFC recovery; recycling;
purification manufacturing;
sales & service

Thermo Electron Corp.

101 First Avenue
Waltham MA 02254
Contact: Paris Nicolaides
Title:
Phone: (617) 622-1000
Fax: (617) 622-1207
Established: 1956
Employees: 6300
Annual Sales: \$690 million
Product Description:
Environmental and
analytical instruments,
alternative energy power
plants, industrial
process equipment,
biomedical products

Thermo Energy Systems Corp

101 First Avenue
Waltham MA 02254
Contact: Lazaros J. Lazaridis
Title: V. President, Itn'l Mktng.
Phone: (617) 622-1143
Fax: (617) 890-6839
Established: 1989
Employees: 250
Annual Sales: \$80 million
Product Description:
Developer of
cogeneration, biomass and
resource recovery power
projects

Thermo Environmental Instruments, Inc

Eight West Forge Parkway
Franklin MA 02038
Contact: C.J. Gabriel
Title: Vice President
Phone: (508) 520-0430
Fax: (508) 520-1460
Established: 20
Employees: 150
Annual Sales: \$35 million
Product Description:
Ambient air analyzers
stack/source gas analysis,
toxic gas analyzers

Thermo Instrument Systems, Inc.

101 First Avenue
Waltham MA 02254

Contact:

Title:

Phone: (617) 622-1111

Fax: (617) 622-1207

Established: 1970

Employees: 2900

Annual Sales: \$275 million

Product Description:

Air pollution monitors;
AA/AE spectrometers; HPLC
systems; nuclear
radiation monitors, Mass
spectrometers,
Environmental Services

Thermo Jarrell Ash Corp

8 E Forge Parkway

Franklin MA 02038

Contact: John J. Sotera

Title: Vice President, Marketing

Phone: (508) 520-1880

Fax: (508) 520-1732

Established: 1940

Employees: 200

Annual Sales: \$50 million

Product Description:

Atomic absorption and
emission spectrometers

Thermo Process Systems

101 First Avenue

Waltham MA 02254

Contact: Jim Lousararian

Title:

Phone: (617) 622-1651

Fax: (617) 622-1207

Established: 1986

Employees: 500

Annual Sales: \$55 million

Product Description:

Thermal treatment system
for hazardous waste;
on-site remediation of
hazardous waste

Tighe & Bond, Inc.

53 Southampton Road

Westfield MA 01108

Contact: John W. Powers

Title: President

Phone: (413) 562-1600

Fax: (413) 562-5317

Established: 1911

Employees: 110

Annual Sales: \$10 million

Product Description:

Civil / environmental
engineering services;
analytical laboratory
services

Timelines, Inc.

316 Boston Road

Groton MA 01450

Contact: Michael Roberts

Title: President

Phone: (508) 443-2585

Fax: (508) 448-2582

Established: 1986

Employees: 10

Annual Sales:

Product Description:

Historic preservation
planning & analysis

Titeflex Industrial Americas

170 Tapley Street
Springfield MA 01104
Contact: Paul Collins
Title: Dir. Marketing
Phone: (413) 739-5631
Fax: (413) 788-7593
Established: 1917
Employees: 800
Annual Sales: \$10 million
Product Description:
Teflon and stainless
steel hose and fittings

TMA/Skinner & Sherman Lab

P.O. Box 521/300 Second Avenue
Waltham MA 02254
Contact: Joan Lacava
Title: General Manager
Phone: (617) 890-7200
Fax: (617) 890-3883
Established: 1922
Employees: 30
Annual Sales: \$3 million
Product Description:
Quality environmental
analysis

Toxikon Corp.

225 Wildwood Ave.
Woburn MA 01801
Contact: Dr. Laxman S. Desai
Title: President
Phone: (617) 933-6903
Fax: (617) 933-9196
Established: 1982
Employees: 50
Annual Sales:
Product Description:
Analytical chemistry &
toxicology

Triumverate Environmental, Inc.

80 Independence Avenue
Quincy MA 02169
Contact:
Title:
Phone: (617) 328-9282
Fax: (617) 328-9236
Established: 1988
Employees: 8
Annual Sales: \$1.2 million
Product Description:
Environmental services

Union Carbide/Unison Group

800 Hingham Street
Rockland MA 02370
Contact: Robert Ruthier
Title: Regional Manager
Phone: (617) 871-4903
Fax: (617) 871-0991
Established: 1984
Employees: 18
Annual Sales:
Product Description:
PCB project management;
retrofit, retrofill,
total transformer
restructure

United Electric Controls

P.O. Box 9143
Watertown MA 02272
Contact: J. Lyons
Title: Dir., Int'l Sales
Phone: (617) 926-1000
Fax: (617) 926-2568
Established: 1931
Employees: 400
Annual Sales:
Product Description:
Pressure & temperature
instrumentation

United Engineers & Constructors

100 Summer St.
Boston MA 02111
Contact: Paul E. Klisiewicz
Title: Manager, Power Div.
Phone: (617) 338-6000
Fax: (617) 338-6239
Established: 1928
Employees: 6000
Annual Sales: \$700 million
Product Description:
Major energy and
environmental projects
for utilities, industrial
firms, public agencies

Utility Supply

425 Riverside Avenue, P.O. Box 310
Medford MA 02155
Contact: Bob Pelletier
Title: General Manager
Phone: (617) 395-9023
Fax: (617) 395-2329
Established: 1975
Employees: 10
Annual Sales:
Product Description:
Metering devices in power
plants

Vanasse Hangen Brustlin Inc.

101 Walnut Street
Watertown MA 02172
Contact: Jonathan L. Feinstein
Title: Director Environmental Services
Phone: (617) 924-1770
Fax: (617) 924-2286
Established: 1979
Employees: 200
Annual Sales: \$16 million
Product Description:
Consulting engineering,
planning and scientists

Ware River Power Corp.

P.O. Box 512, Allero Drive
Barre MA 01005
Contact: David Wright
Title: President
Phone: (508) 355-4575
Fax:
Established: 1979
Employees: 3
Annual Sales: \$400,000
Product Description:
Hydroelectric services

Warren Pumps Inc.

Bridges Avenue
Warren MA 01083
Contact: David Ruberti
Title: Manager International Sales
Phone: (413) 436-7711
Fax: (413) 436-5605
Established: 1897
Employees: 350
Annual Sales: \$30-50 million
Product Description:
Marine Navy Industrial
pumps; non-metallic pumps

Weather Energy Systems, Inc.

15 Kendricks Rd., Box 459
W. Wareham MA 02576
Contact: Paul Rayrar
Title:
Phone: (508) 295-8103
Fax: (508) 295-8105
Established: 1977
Employees: 10
Annual Sales: \$1 million
Product Description:
Manufacturing ventilation
systems & environmental
control systems

Westinghouse Environmental & Geo

118 Tenny St.
Georgetown MA 01833
Contact: Peter J. Cotch
Title:
Phone: (508) 352-6492
Fax: (508) 352-7326
Established: 1980
Employees: 30
Annual Sales: \$100 million
Product Description:
Turnkey environmental
engineering; remedial
constructive services

Zymark Corporation

Zymark Center
Hopkinton MA 01748
Contact: John P. Helfrich
Title: Dir. Environmental Marketing
Phone: (508) 435-9500
Fax: (508) 435-3439
Established: 1981
Employees: 220
Annual Sales: \$25 million
Product Description:
Laboratory automation

Wood Recycling Inc.

300 Forest Street
Peabody MA 01960
Contact: Jim McElvenny
Title:
Phone: (508) 531-8700
Fax: (508) 535-4144
Established: 1990
Employees: 35
Annual Sales: \$6 million
Product Description:
Receive, process, &
distribute recycled wood
as wood chip material

Xenergy, Inc

60 Mall Road
Burlington MA 01803
Contact: Mr. Stanly Kolodkin
Title: President
Phone: (617) 273-5700
Fax: (617) 229-4867
Established: 1975
Employees: 130
Annual Sales: \$10 million
Product Description:
Experts in demand side
management; software &
systems to help utilities
manage their consumption

UPDATE/ADD FORM

If you would like to update information about a firm listed in this directory or add another firm to future listings, please fill out the following form and send to:

Massachusetts Office of International Trade and Investment
100 Cambridge Street, Suite 902
Boston, MA 02202
Phone: (617) 367-1830
Fax: (617) 227-3488

- ☐ Update information about a firm already listed
☐ Add new firm to future listings

INFORMATION FOR THE ENVIROTECH DIRECTORY

Company Name _____

Address _____

City _____ Zip Code _____ Area Code/Phone _____

Fax Number _____

Contact Person/Title _____

Year Established _____ Number of Employees _____ Annual Sales _____

Product Description _____

Type of Company (check as many as apply):

____ Environmental ____ Energy

____ Biotechnology
Bioremediation

____ Consulting

____ Air

____ Testing Services/
Laboratories

____ Engineering/
Science

____ Asbestos

____ Manufacturing

____ Construction

____ Water/
Wastewater

____ Cleanup Services

____ Banking

____ Solid Waste

____ Waste Disposal

____ Insurance

____ Hazardous Waste

____ Legal

____ Transportation

____ Sales/Distributor

____ Recycling

____ Other _____

Are you exclusively an environmental and/or energy company? ____ Yes ____ No

If not, approximately what percentage of total corporate sales are in the environmental and energy areas?

_____ %



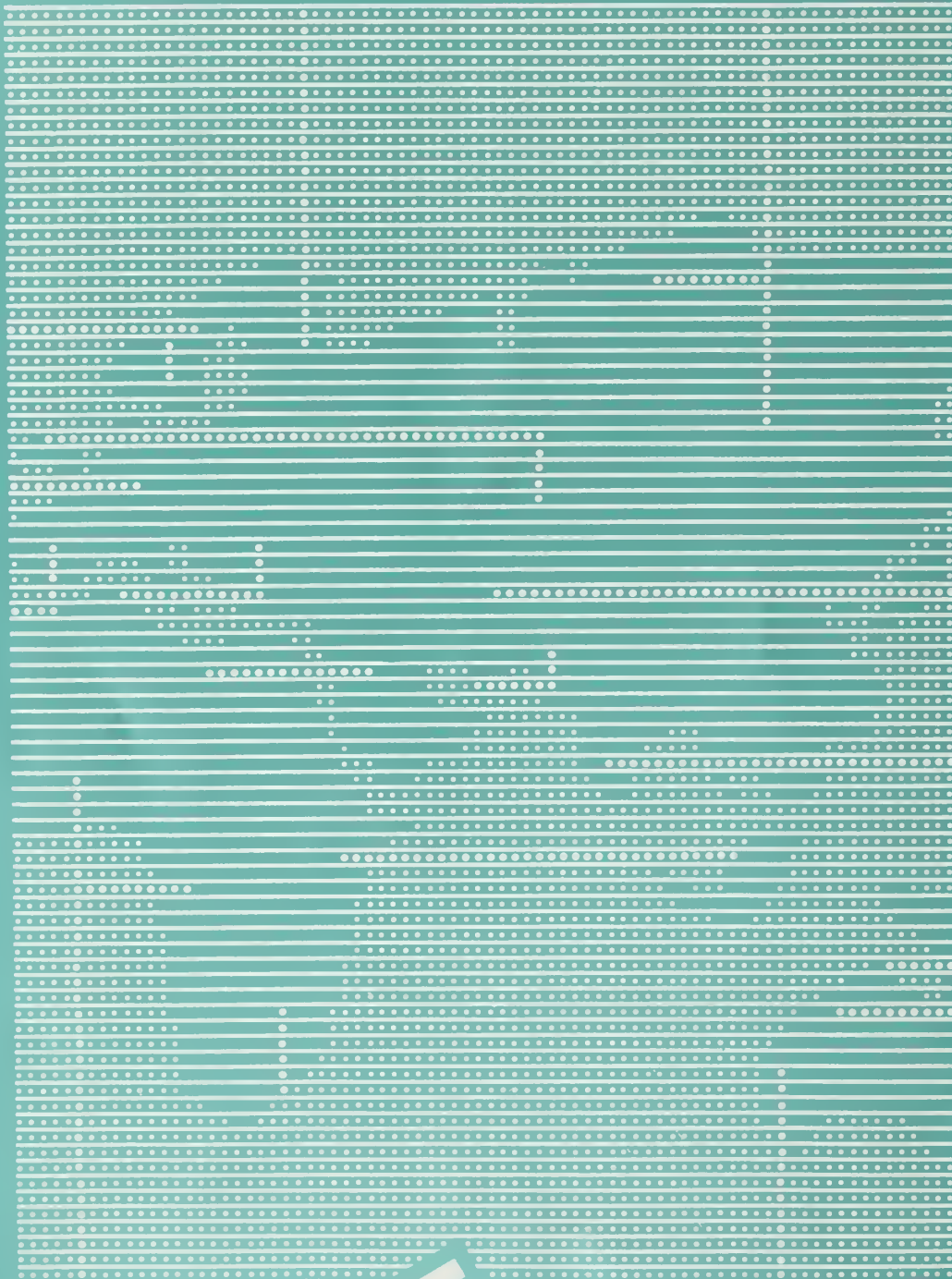


Massachusetts
Office of
International
Trade and
Investment

100 Cambridge Street
Suite 902
Boston, Massachusetts 02202 USA
Telephone: (617) 367-1830
Fax: (617) 227-3488



100 Cambridge Street
20th floor
Boston, Massachusetts 02202 USA
Telephone: (617) 727-9800
Fax: (617) 727-2754



EXPORT
90's